Managing Workplace Conflict

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Farrah D McBride

Overview

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- Reasons for Conflict
- Outcome
- Conflict Model
- How to Resolve
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How do you handle conflict in the workplace?



Definition

Conflict:

A perceived divergence of interests, a belief that parties current aims are incompatible.

- Anytime people work together, conflict happens
- A normal and natural part of the workplace
- Decrease in morale, increase in absenteeism

Reasons for Conflict

Communication

Different styles/lack of

Values

Lack of understanding differences

Interests

Personal over organizational

Resources

Compete for available resources

Personality

Misunderstanding others

Performance

Underperforming

Outcome

PROS

Retention

Spark new ideas
Show problem areas
High Performance &
Productivity
High Employee

CONS

Negative emotions

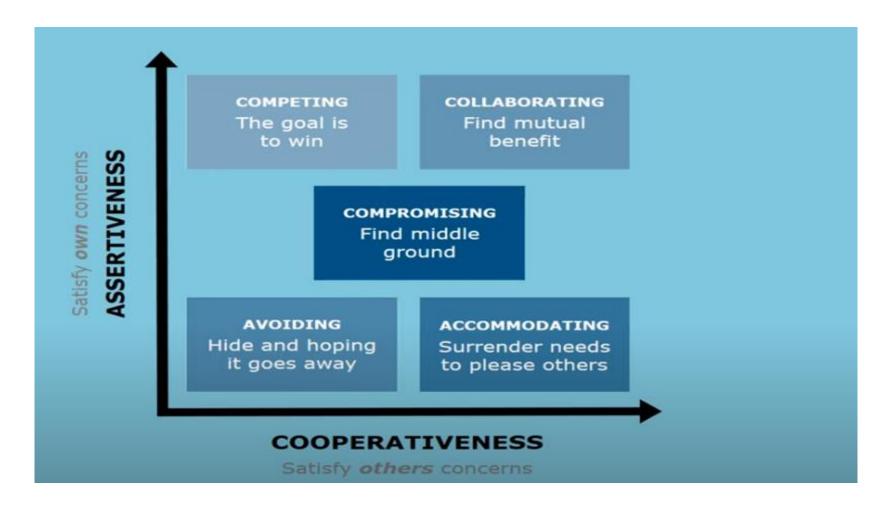
Poor Performance

Low Morale

Low Productivity

Low Employee Retention

Conflict Model



Conflict Model

Competing
Win: Lose
"I am right you are wrong."
Com

Collaborating

Win: Win

"Let's work together."

Compromising Win: Win

"Find a Middle Ground"

Avoiding

Lose: Lose

"After you no After you."

Accommodating

Lose: Win

"You are right, I am wrong."

How to Resolve Conflict

- 1. Articulate causes, acknowledging perceptions
- 2. State why you want the conflict resolved
- 3. State how you want the conflict resolved
- 4. Address the issues face-to-face
- 5. Stick to the issues
- 6. Take time out if necessary

